

Sintercafé



27TH EDITION



CONNECTING THE COFFEE WORLD

www.sintercafe.com



Patrick Installé

1961 - 2013



Mr. Patrick F. Installé, President of EFICO, passed away on September 14th after a brief illness.

EFICO is Green Trading coffee company founded in 1926, with operating offices in Switzerland, Belgium, Germany, Guatemala, Ethiopia and Brazil.

Patrick joined the family company in 1986, and became part of the management in 1990. Through his leadership, EFICO became one of the leading green coffee trading companies in Europe. He aimed to ensure the continued relevance of green coffee trading in a changing environment. In 2009, his vision was to add a full service package to traditional coffee trading and the Seabridge green coffee logistics center in Zeebrugge was opened.

Patrick contributed in many ways to the coffee industry. He was past President of the European Coffee Federation and he was a driving force behind the approval of European delivery points under the New York 'C' contract. He also launched the Efico Foundation in 2003, as a commitment of the Efico Group to sustainable development in producing countries, involving many European coffee roasters and donors.

He highly valued his numerous trips to the origin, making sure that good personal relations with his suppliers were an integral part of business relations. Patrick took great importance in understanding the strife of coffee growers and was always supportive of their efforts. He became involved with several sustainability initiatives at an early stage of his career.

Patrick will be much missed, both on a personal and professional level, for setting an example for us all in the coffee world.

He leaves the management of the company in the hands of his long-time colleague and friend Michel Germanes. The Board of Directors of the Efico Group is now presided by Philip Van Gestel.

Our very best wishes are with his family and friends in these difficult times.

